







Personal intro

EMEA Digital Identity Leader for PwC

I work with IAM teams, CISOs, and boards.

I'm on a mission!



PwC's global Digital Identity practice at a glance

PwC's global team of more than 1700 IAM/Digital Identity professionals are part of a larger team of 4,500+ practitioners and include **specialised consultants**, **architects and engineers** next to intelligence analysts, cyber-forensics investigators, attorneys and consultants, as well as industry leaders in cybersecurity and privacy. Our team has deep experience helping businesses across industries strategically assess, design, deploy, improve and run cybersecurity and IAM programs and solutions.



1700+ IAM professionals - >2.3 Billion Identities managed

Experienced with technology from leading IAM vendors in the market including but not limited to:

SailPoint

Named PwC its Worldwide Partner of the Year and Admiral status of the past nine years (2023, 2022, 2021, 2020, 2019, 2018, 2017, 2016, 2014). Admiral status is only awarded to business integrators with the highest customer satisfaction.

CvberArk

Named PwC its (Global/EMEA) Systems Integrator or innovator of the Year (2023, 2022, 2021, 2020, 2018, 2017, 2016)

Saviynt

Named PwC featured partner (2022, 2021, 2020, 2018, 2017) And Global GSI partner for 2024

SAP GRC

PwC is global partner for SAP GRC, authorisations management.

OKTA

Named PwC Global and EMEA Advisory partner of 2021, 2020, 2019 Okta Elevate Partner Program Apex Partner 2023

Microsoft

PwC and Microsoft have had a strategic partnership for cybersecurity since 2018
In 2022 PwC was named Entra ID System Integrator of the Year and in 2023 Identity global finalist.

ForgeRock / Ping Identity

In Gold partnership with PwC since June 2010. PwC is a Partner Board member and partner of the year in 2022, 2020.

Market developments our clients are facing

A world where the only constant is change, more challenging than ever before



Emerging Technologies increasing risk

- Generative AI reality with ChatGPT. DALL-E and others
- Automatic code generation in new products, software and services
- Quantum Computing
- Rapid digital transformation and increasing SaaS adoption
- Agentic Al
- BioHacking

War for cyber and privacy talent

- Ensure significant development opportunities for our talent
- Embrace new way of working
- Uptake Generative AI will impact the setup of our workforce

Increased complexity starts to drive action

- Significant Supply Chain complexity and dependency
- Increase in connected devices.
- Blurring lines between IT and OT/IoT
- Multi-cloud computing

Increasing (economic) crime and cyber threats from different actors

- Criminals
- Espionage
- Nation state
- Hacktivists
- Insider Threat

New (and old) regulations continue to impact our clients

- DORA
- NIS2
- PSD3
- EUDI
- · Privacy laws including GDPR, CCPA and PIPL
- ESG
- DAC7
- Regulator Scrutiny
- Responsible Al

Rising geopolitical tension is impacting (cyber) warfare and (physical) security

- Intellectual property
- Critical infrastructure
- Integration physical, product, production and information security
- Misinformation & political influencing
- Sanctions compliance

Cloud related (identity)
threats, connected
products, and third party
risk is driving the
convergence of
Cybersecurity and Identity
Management

240,000 identity-based attacks are

being blocked by Microsoft every single minute of every single day.

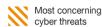
Cyber threat concern vs preparedness

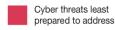
(showing % ranked 1-3)

Cloud-related threats

Hack-and-leak operations

Third-party breach Attacks on connected products Ransomware





^{*} As compared to 27% globally

Q2. Over the next 12 months, which of the following cyber threats is your organisation most concerned about (e.g., risk to your brand, loss of business or business disruption, compliance)? (Ranked in top three) Base: All respondents= 4042

Q3. Over the next 12 months, which of the cyber threats do you think your organisation is least prepared to address? (Ranked in top three) Base: Security leaders and CFO respondents= 1951 Source: PwC 2025 Global Digital Trust Insights

The perception on compliance readiness varies between different stakeholders. IAM teams will potentially suffer the consequences

Confidence in organisation's regulation compliance

Showing % high confidence for CEO vs CISO/CSO

Artificial intelligence

Resilience

Critical Infrastructure

Data protection

Cyber disclosure

Consumer privacy

Network and information security



С

CISO/CSO

Global is denoted by the black bars

Q15. How confident are you in your organisation's ability to be in compliance with the following types of regulations that may apply to the geographic area(s) in which your organisation operates? Base: All respondents= 4042

Source: PwC 2025 Global Digital Trust Insights

At the same time, Digital Identity / IAM is becoming the cornerstone of successful digital transformation

Positioning cybersecurity as a competitive advantage

(showing % selected 'To a large extent')

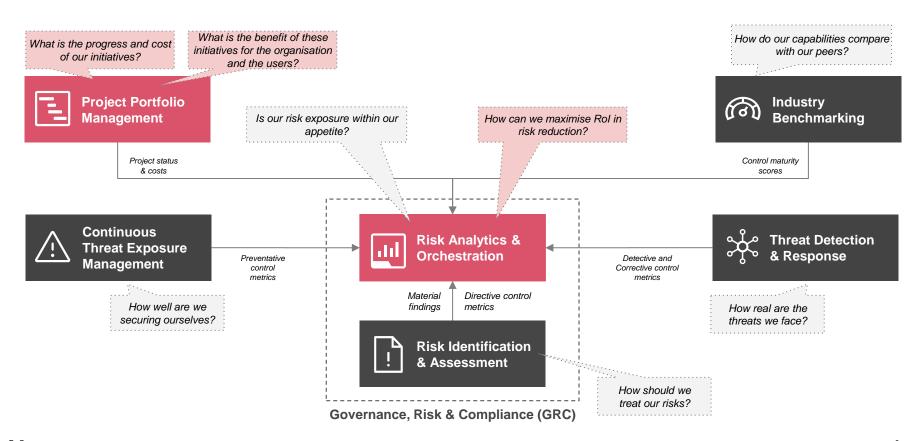


Q19. To what extent does your organisation position cybersecurity as a competitive advantage in these areas?

Base: All respondents= 4042

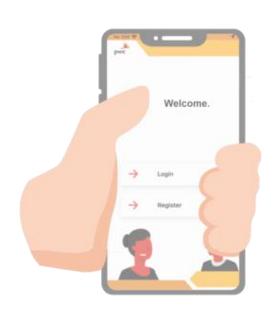
Source: PwC 2025 Global Digital Trust Insights

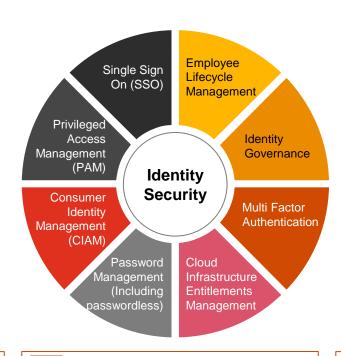
Prioritizing the right digital identity initiatives



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Digital Identity capabilities to consider





88% of C-suite executives who participated in our Global Trust Insights survey state that quantification of cyber risks can help prioritise their investments

2025 PwC Global Digital Trust Insights survey, pwc.com/dti



Improved end user experience



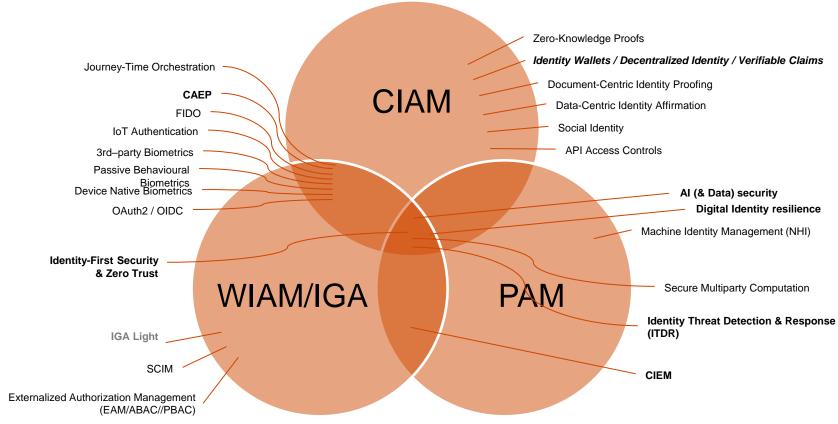
Regulatory compliance and enhanced security of users and their data



Efficiency gains through automation of repetitive processes

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Technology Mapping - Trends we are tracking



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Technology Trends - Priorities



Cloud Security & resilience



Gen & Agentic Al



Zero trust & ITDR



Wallets, SSI, Verifiable credentials

The biggest legacy tech challenges for risk – sound familiar?

41%

39%

37%

36%

Poor data integration and management limits a holistic view of risks

High maintenance costs

Increased risk of operational failure

Increased security vulnerabilities

Q. In what ways, if any, have legacy technologies impacted your organisation's ability to manage and respond to risk? Base: All respondents=3910 Source: PwC's Global Risk Survey 2023

Considerations for next steps



Thank you

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